

IMOLA, 14 ottobre 2017

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N°PROT COM_2017_A0046_AGGIORNAME
NTO CATALOGO E LISTINI 2017-
2018 RETE VENDITA EN.DOC

Our loyal customers – DEALERs, DISTRIBUTORs and
OEMs

SUBJECT: CATALOGUE AND PRICELIST UPDATE

Dear sirs,

we are hereby writing you in order to advice about our catalogue update. Following aprox. 18months since last starter battery product launch, it is time for new products again.

We focused in particular our R&D efforts on the production and development of energy and deep cycle products, since we received a HUGE demands from OEMs in the field of RAILWAYS, LIFTING EQUIPMENT, STREET CLEANING machines, in order to supply lithium traction batteries.

At the same time, we had to face a very difficult moment of purchasing and contracting some strategic components used inside some starter battery product families (X, XP and NX series). As of today, we are still facing a SHORTAGE which do not allow us to pursue a sufficient reliability in terms of DELIVERY TIME and PRODUCTION PLANNING.

Therefore the X and XP series will be in phase out state from November 1st 2017, meaning that orders will be accepted and confirmed ONLY after our commercial dept. will have complete manufacturing feasibility. Please note that we will not GUARANTEE the availability and the capability to produce the X and XP batteries after November 1st 2017, and therefore all purchase order received after October 1st will be reviewed one by one and confirmed if possible. At the same time, NX batteries will be OUT OF PRODUCTION starting from November 1st.

Should you have any question, please let us know.

Best regards

Davide Dal Pozzo